



Center for Professional Development

STARTING A CONSTRUCTION SUB-CONTRACTING BUSINESS

This class is an introduction to the sub-contracting business. It will open the door to the important factors to consider before starting as a sub-contractor and is aimed at those who are “on the fence” about going into business for the first time as well as people who want to know how to construct a proper profit and loss summary for their existing business.

Who should attend?

- Existing sub-contractors who are not comfortable with the success of their business
- People wanting to start a business and have knowledge of construction trades-electrical, plumbing, air conditioning, roofing, concrete, etc.
- Business people who want to invest in sub-contracting companies
- Sub-contractors who want to grow their business

Subject matter:

The basics of operating a successful sub-contracting

- What do you need to know to be successful?
- What are the pros and cons of sub-contracting?
- How much cash do you need to start, and how do you find it?
- What to charge for your services?
- How to find customers?
- What are the legal requirements?

Time: 6:00pm – 8:00pm

Dates : Tuesday and Wednesday, Summer 2010 – Dates TBA

Cost: \$75

Location: Edison State College, Lee Campus, room to be announced

Instructor: Paul Morisette

Seats are limited, so register today!

Advance registration and payment is required

For registration form and information, email celee@edison.edu

OR download from www.edison.edu/lee/ce or call our office at 239-489-9235